



NATIONAL INVESTMENT UNIT TRUST



FUND MANAGER REPORT - January 2019

NI(UT) Objective

The core objective of NIT is to maximize return for Unit holders, provide a regular stream of current income through dividends, while long term growth is achieved by the management of diversified portfolio and investments into growth and high yielding equity securities.

Profile of Investment Managers

National Investment Trust Ltd. (NITL) is the first and among the largest Asset Management Company of Pakistan, formed in 1962. With approximately Rs. 90 billion assets as of January 31, 2019 the family of Funds of NIT comprises of 10 funds including 4 equity Funds 2 fixed Income Funds, 1 money market Fund, 1 Islamic Income Fund, 1 conventional Pension Fund and 1 Islamic Pension Fund. NIT's tally of nationwide branches is 24 yet another milestone as no other Mutual Fund in Pakistan has such a vast network of nationwide branches. Further to cater to the matters relating to investments in NIT and day to day inquiries/issues of its unit holders, a state of the art Investors' Facilitation Centre is also in place. The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and nominee of Govt. of Pakistan. The Company has been assigned an Asset Manager rating of "AM2++" by PACRA, which demonstrates that the Asset Manager meets high investment management industry standards and benchmarks with noted strengths in several of the rating factors. All investment decisions are taken by the Investment Committee of NITL.

Fund's Information

| | | | |
|---------------------------|--------------------|--------------------------|-----------------------------------|
| Fund Type | Open-End | Trustee | Central Depository Company |
| Category | Equity | Auditors | A.F. Ferguson & Company |
| Launch Date | 12th November 1962 | Pricing Mechanism | Forward Pricing |
| Management Fee | 1.20% | Dealing Days* | Daily (Monday to Friday) |
| Front End Load | 3.00% | Valuation Days* | Daily (Monday to Friday) |
| Back End Load | 0.00% | AMC Rating | AM2++ (PACRA) |
| Benchmark | KSE-100 | Risk Profile | Moderate / High |
| Par Value | PKR 10.00 | Fund Manager | Manzoor Ahmed |
| Minimum Investment | PKR 5,000 | Cutt-off timing | **9.00 AM to 3.30 PM (Mon to Fri) |

*except public holiday

Fund Commentary & Performance Review

The benchmark KSE-100 index posted a return of 10.07% during January, 2019. Bullish trend remained prevalent in the market with strong buying activity in all major blue-chip stocks. Major trigger for the bullish trend was provided by the economic reforms package presented by the government during the month which carried incentives for various sector in order to induce economic growth. Pakistan also received economic aid package tranches from both Saudi Arabia and UAE which further boosted investor sentiment. Average volumes stood at 136 million shares during the month, up 4% on a MoM basis. Foreigners turned net buyers in the market buying positions worth USD 16 million during the month.

At the end of the month SBP announced a raise in policy rate by a further 25 bps during the month. The MPS statement stated that the impact of stabilization measures implemented so far is gradually unfolding and confidence is improving amidst reduced economic uncertainty, but the fiscal deficit is yet to show signs of consolidation despite a reduction in PSDP spending although a gradual improvement in current account deficit is visible, it still remains on the higher side.

During the month of January 2019, the benchmark KSE-100 index increased by 10.07% whereas your Fund's NAV appreciated by 5.10% thus giving an underperformance of 4.98%. On a YTD basis (July 18 to January 19), the KSE-100 index has fallen by 2.65% whereas the NAV of your Fund has gone down by 6.85%, thus, showing an underperformance of 4.20%.

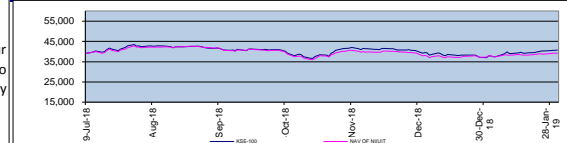
**Fund Returns

| | NI(UT) Fund | KSE-100 |
|---|-----------------|---------|
| Trailing 12- months | -11.57% | -7.38% |
| 3yrs | 24.21% | 30.36% |
| 5yrs | 63.99% | 52.33% |
| 10 yrs | 585.66% | 658.72% |
| Leverage | Nil | |
| Selling & Marketing Expenses | 0.09% per annum | |
| *Total Expense Ratio | 1.74% | |

*This includes 0.30% representing Govt. Levy, Sindh Workers Welfare Fund & SECP Fee.

**Returns calculated are inclusive of dividends

NI(UT) VS KSE-100



Future Outlook

Outcome of High profile visit of Saudi dignitaries this month, Negotiations process with the IMF coupled with the foreign investor flows will determine the future direction of the market.

Sector Allocation (As % of Total Assets)



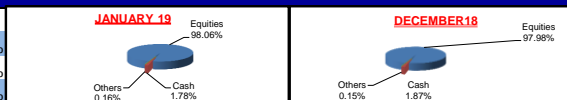
Technical Information 31-01-2019

| | |
|----------------------------|--------|
| Net Assets NI(UT) | 64.530 |
| Nav per Unit NI(UT) | 66.62 |

Top Ten Holdings (As % of Total Assets)

| (As % of Total Assets) | |
|----------------------------|-----|
| Pakistan State Oil | 11% |
| Bank Al-Habib Ltd. | 7% |
| Pak Tobacco Co. Ltd. | 7% |
| Mari Petroleum Ltd. | 5% |
| Fauji Fertilizer Co. Ltd. | 4% |
| Habib Metropolitan Bank | 3% |
| Abbott Laboratories | 3% |
| Sui Northren Gas Pipelines | 3% |
| Bata Pakistan Ltd. | 3% |
| Packages Ltd. | 2% |

Fund's Asset Allocation



Historical Fund Performance

| | NI(UT) | KSE 100 | DPU (Rs.) |
|--------------|---------|---------|-----------|
| FY 14 | 57.0% | 41.2% | 4.10 |
| FY 15 | 20.3% | 16.0% | 4.25 |
| FY 16 | 9.59% | 9.84% | 4.50 |
| FY 17 | 35.44% | 23.24% | 4.50 |
| FY 18 | -11.81% | -10.00% | 2.33 |

Sindh Workers Welfare Fund :

The Scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of **Rs. 415 million**, if the same were not made the NAV per unit/ year to date return of the Scheme would be higher by **Rs. 0.43/ 0.60%**. For details investors are advised to read the latest Financial Statement of the Scheme.

Compliance with Circular # 16 of 2010 / Non-compliant Investments

NI(UT), our flagship fund, was launched in 1962 with an intention to provide investment opportunities to masses. Since its inception NI(UT) has a policy of making investments while remaining compliant with the requirements of its constitutive documents and all other relevant rules and regulations. However, with the promulgation of NBFC Regulations 2008 small portion (around 3% of net assets) does not meet the requirements of current regulations.

Members of the Investment Committee

| | | |
|--|--|--|
| Manzoor Ahmed - COO / Managing Director | Amir Amin - Head of Finance | Syed Ali Raza Bukhari - Head of Marketing |
| Raza Abbas Jaffery - Head of Trading | Ali Kamal - Head of Research | Salman.H.Chawala / Incharge Risk Mngmnt |
| | Faisal Aslam - Head of Compliance | |

MUEFA's Recommended Format.

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in Mutual Funds are subject to Market Risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

Disclosure regarding Tax on Bonus Shares – NI(U)T

Finance Act 2014 has introduced tax on bonus shares issued by companies. Most Equity Funds including NI(U)T Fund have challenged this on various legal grounds and have sought relief from the Court. The Court, in its order dated November 25, 2014, has granted interim relief by passing the restraining order whereby the Defendants, (issuers of the Bonus shares) are being refrained from deducting or transferring 5% withholding tax on Bonus shares issued by them to the CDC Account of the Income Tax department.

As an abundant caution, the NI(U)T Fund has made payment of Rs. 49.39 million as of January 31, 2019 which is equivalent to 5% value of the bonus shares, determined on the basis of day-end price on the first day of book closure. The market value of 5% bonus shares as on January 31, 2019 is Rs. 154.896 million.